

Digest – Chris Garrard – FOI2021/06228

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Document 1 RE: Ambasada Brytyjska: prosba o spotkanie

From: [S40] @fcdo.gov.uk

Sent: 17 September 2020 19:16

To: [S40] @bp.com

Subject: RE: Ambasada Brytyjska: prosba o spotkanie

Szanowny Panie Prezesie,

Chciałbym uprzejmie poinformować, iż Pani Ambasador podczas kolacji będzie towarzyszyć Pan [S40]–oraz Pan James Hughes, Minister-Radca ds. Ekonomicznych.

Z wyrazami szacunku,

[S40]

[S40] British Embassy Warsaw

British Embassy Warsaw | ul. Kawalerii 12 | 00-468 Warsaw | Poland

From: [S40] @bp.com
Sent: 08 September 2020 13:48
To: [S40] @fcdo.gov.uk
Subject: Re: Ambasada Brytyjska: prośba o spotkanie

Tak, potwierdzam i dziękuję za elastyczność.

Pozdrawiam

[S40]

Od: [S40] @fcdo.gov.uk
Wysłane: Tuesday, September 8, 2020 1:42:02 PM
Do: [S40] @bp.com
Temat: RE: Ambasada Brytyjska: prośba o spotkanie

Szanowny Panie Prezesie,

Serdecznie dziękuję za potwierdzenie możliwości odbycia spotkania z Panią Ambasadorem.

Oczywiście, Pani Ambasadorka zaprasza Pana do rezydencji (ul. Goszczyńskiego 26) w dniu 22 września o godzinie 18:30.

Uprzejmie proszę o informację czy nowy termin oraz godzina Panu odpowiada.

Łączę wyrazy szacunku,

[S40]

British Embassy Warsaw
British Embassy Warsaw | ul. Kawalerii 12 | 00-468 Warsaw | Poland

From: [S40] @bp.com
Sent: 08 September 2020 12:23
To: [S40] @fcdo.gov.uk
Subject: Re: Ambasada Brytyjska: prośba o spotkanie

Szanowny Panie Dyrektorze,

Bardzo dziękuję za kontakt i za zaproszenie.

Czy byłoby możliwe spotkanie 22 września o dowolnej porze dnia ? Byłoby mi łatwiej przeorganizować kalendarz.

Jeżeli nie byłoby to możliwe, to pozostaniemy przy zaproponowanym terminie 21 września.

Bardzo się cieszę na spotkanie i na współpracę z Panią Ambasador.

Z poważaniem,

[S40]

Od: [S40] @fcdo.gov.uk

Wysłano: wtorek, września 8, 2020 12:07 PM

Do: [S40] @bp.com

Temat: Ambasada Brytyjska: prośba o spotkanie

Szanowny Panie Prezesie,

Pani Anna Clunes, Ambasador desygnowana w Polsce, uprzejmie prosi o spotkanie kurtuazyjne z w dogodnym dla Pana terminie.

Uprzejmie proszę o informację czy i kiedy takie spotkanie byłoby możliwe celem skoordynowania kalendarzy. Pani Clunes proponuje kolację w swojej rezydencji w dniu 21 września o godzinie 18:00.

Łączę wyrazy szacunku,

[S40]

British Embassy Warsaw

British Embassy Warsaw | ul. Kawalerii 12 | 00-468 Warsaw | Poland

Document 1A – Briefing for HMA Dinner with BP

HMA - dinner with BP

22 September 2020

Location: Residence

Accompanied by [S40]

Attendees:

[S40] BP Polska

[S40]

Objectives

- To learn about BP's business in Poland and to get to know Polish team
- To understand the business opportunities resulting from **[Redacted S43]**
- To speak in support of planned engagements with DIT's on clean growth agenda

- (if time allows) gain insight into BP's post-Covid 19 business recovery and long-term strategy

Points to Make

- The UK is the first major economy in the world to pass laws to end its contribution to global warming by 2050. The target will require the UK to bring all greenhouse gas emissions to net zero by 2050, compared with the previous target of at least 80% reduction from 1990 levels. This has recently been mirrored in the BP's new strategy. **Can we hear a bit more about company's ambitions on the path to the net zero economy?**
- **[Redacted S43]**
- BP has just communicated about planned developments in solar photovoltaics on the Polish market. BP's backed Lightsource has already made some progress with regard to this. We have already established rapport with Lightsource and will be happy to continue our support. **Could you also share with us what kind of opportunities you are looking for on this prospective market?**
- The Embassy is planning a number of events focused on the net-zero agenda over the coming months, in the run-up to COP26. I know there are already ongoing discussions about collaboration with you on this agenda. I am happy to hear it and fully endorse these joint efforts.
- What has been the impact of Covid-19 on BP's global operations and what are their plans for recovery? Do they feel prepared for the end of Transition Period and what could HMG do better to make this process smoother for business?

Background

BP in Poland

BP has been present in Poland since 1991. It is now the 3rd major player (after incumbent ORLEN, LOTOS) on the Polish petrol retail market with 579 petrol stations and 5,000 staff.

Retail network of petrol stations constitutes the main BP's business in Poland, nevertheless the group acts also on the wholesale market selling engine lubricants under Castrol's brand and aircraft fuel in joint venture with LOTOS.

BP, via its subsidiary Lightsource, just recently expressed interest in investing in solar photovoltaics projects.

[Redacted S43]

BP's green agenda

In a strategy update in August, BP said it would cut its oil and gas output by 40% by 2030 and spend \$5 billion a year on low carbon projects that it hopes will turn it into one of the world's biggest green power producers.

The British oil and gas company wants 50 gigawatts (GW) of renewables such as wind, solar and hydropower in its portfolio by 2030, up from just 2.5 GW now and more than the total renewable capacity in the United Kingdom at the moment. It is also planning to sell oil and gas assets that won't be economically viable with lower oil prices to raise \$25 billion by 2025 to help fund its transition to cleaner energy.

DISE Energy Congress and Green Recovery Forum

DISE Energy Congress (7-8 Oct) is a renowned annual event which gathers senior business representatives from the energy sector and from the government. Likewise last year the Embassy has granted honorary patronage over the event and we will be hosting Race To Zero Forum there focuses on offshore wind.

Green Recovery Forum (28 Oct) is the Prosperity-led event with participation from PL and UK ministers. Among others the agenda includes second Race To Zero Forum with the leading theme: 'Why businesses need to pivot to green economy?'.

Race To Zero Forums are part of the DIT's Clean Growth Campaign in the run up to COP26 and the UK's G7 Presidency in 2021. It is the ambitious new programme of activity designed to cement UK reputation as leaders in clean growth and position UK business as true thought leaders in how to transition to a low carbon economy at the same time as delivering economic growth.

Document 2: FW: Green Recovery Forum - Warsaw, October 28, 2020

From: [S40] @fcdo.gov.uk

Sent: 25 September 2020 19:23

To: [S40] @fco.gov.uk

Subject: FW: Green Recovery Forum - Warsaw, October 28, 2020

FYI

From: [S40] @bp.com

Sent: 25 September 2020 15:42

To: [S40] @fco.gov.uk

Subject: Green Recovery Forum - Warsaw, October 28, 2020

Dear [S40]

It was great meeting you this week at the Ambassador's residence. Following our discussion, I wanted to inform you that:

1. **[S40]** has agreed to participate in the panel: Race to Zero Forum: why businesses need to pivot to green economy?

Have a good weekend & best regards,

[S40]

Document 3 - [Redacted S40]

Document 4: RE: Green Recovery Forum - Race to Zero (business) panel - any ideas for UK business org?

From: **[S40]** @ fcdo.gov.uk
Sent: 20 October 2020 15:37
To: **[S40]** @cabinetoffice.gov.uk; @beis.gov.uk

Subject: RE: Green Recovery Forum - Race to Zero (business) panel - any ideas for UK business org?

Hi **[S40]**
Thanks for clarifying.
There are 3 choices:

- We remove the COP26 branding from the event ?
- We ask BP to step down and explain to them (they won't be happy of course, but we'd still have a Race 2 Zero panel if we got at least one `approved' UK company to join the discussion)
- Or ask questions about London's (understandable) rules for using COP26 branding.

[S40]

From: **[S40]** @cabinetoffice.gov.uk
Sent: 20 October 2020 15:09
To: **[S40]** @beis.gov.uk; @fcdo.gov.uk
Subject: Re: Green Recovery Forum - Race to Zero (business) panel - any ideas for UK business org?

Hi all

Thanks to [S40] for looping me into this conversation.

And just to support what [S40] has mentioned, if companies meet the core ask of signing up to Science Based Targets or equivalent we are able to consider giving a company a COP26 platform (e.g. speaking opportunities under COP26 branding). BP do not currently fit our success criteria for COP26, so any speaking attendance would not be appropriate under COP26 branding.

So in this instance we strongly recommend **not to use COP26 branding** on the comms around your event if BP are speaking.

Many thanks
[S40]

From: [S40] @beis.gov.uk
Sent: 20 October 2020 10:54
To: [S40] @fcdo.gov.uk; @cabinetoffice.gov.uk

Subject: RE: Green Recovery Forum - Race to Zero (business) panel - any ideas for UK business org?

Hi everyone,

I can understand BP talking about net zero having an impact in PL, but it's a question of how you deploy them that could do with more consideration in future I think – especially when as you say, [S40], that it's unclear whether BP's commitments stack up yet. So certainly worth engaging them, I'm not saying don't engage, but I am urging a bit more caution around public-facing events when there are whole range of other UK or European business that are much more unambiguously following Science Based Targets or net zero plans that we can showcase.

I don't think BP being on the panel is a huge problem this time around, so I'm not saying to change anything at this stage

Best wishes,
[S40]

From: [S40] @cabinetoffice.gov.uk
Sent: 20 October 2020 09:51

To: [S40] @fcdo.gov.uk; @beis.gov.uk

Subject: Re: Green Recovery Forum - Race to Zero (business) panel - any ideas for UK business org?

Hi All,

Thanks for organising this forum, it looks like it will prove to be a great event. Looping in [S40] from the COP26 Unit Business Engagement team who can pick up on the BP point. I don't think there is a single list of businesses we categorically would or would not encourage to be part of the conversation, rather that we are strongly encouraging all companies which do want to be part of the COP conversation to set ambitious science based net zero targets which are aligned with paris Goals.

-

Hope this helps,

[S40]

On Tue, 20 Oct 2020 at 08:42, [S40] @fcdo.gov.uk wrote:

[S40] All,

-

There is also the question of impact. A company like BP making Net Zero commitments (even if, as I understand, there are doubts about some of the detail) is something Polish emissions-heavy enterprises can't ignore. They can and have to relate. If we are to influence the state-owned Polish giants, we need to show them how someone who's similar to them, approaches the Net Zero issue. We can spend time on niche businesses talking to niche businesses but I worry that the impact on Poland's key CO2 producers will be limited.

We believe the composition of the entire Green Recovery Forum offers a good mix of UK businesses with strong stories to share.

But it would be very useful for us to get your views (or official HMG position) on BP's Net Zero plans, so that we avoid misusing them in the future.

Best wishes,

[S40]-

-

British Embassy Warsaw | Kawalerii 12, 00-468 Warsaw

From: [S40] @fcdo.gov.uk
Sent: 20 October 2020 08:53
To: [S40] @cabinetoffice.gov.uk; @beis.gov.uk

Subject: RE: Green Recovery Forum - Race to Zero (business) panel - any ideas for UK business org?

[S40]

Thank you for prompt response.

Hope [S40] -and [S40] are able to advise.

I was however struck by your comment on BP. I am sure you are aware of the recent [BP's revised strategy](#) which sets out ambitious targets to become net zero company. So why not letting them speaking about their plans at DIT's Net Zero Forums?

Kind regards,
[S40]

From: [S40] @beis.gov.uk
Sent: 19 October 2020 17:11
To: [S40] @fcdo.gov.uk; @cabinetoffice.gov.uk

Subject: RE: Green Recovery Forum - Race to Zero (business) panel - any ideas for UK business org?

Hi [S40]

Thanks for getting in touch!

I'm copying [S40] and [S40] in the COP Unit who are better placed to advise here I think – they're much closer with the Race to Zero campaign than me.

I hate to be a pain but I'm not completely sold on BP being on the panel... bit of a grey area. Since they're already confirmed then I won't contest any further, however good to ensure UK companies that are aligned with Science Based Targets are approached to speak first and foremost when using COP26/Race to Zero branding in future.

Best wishes,
[S40]

From: [S40] @fcdo.gov.uk
Sent: 19 October 2020 15:05
To: [S40] @beis.gov.uk

Subject: RE: Green Recovery Forum - Race to Zero (business) panel - any ideas for UK business org?

Hi [S40]

As [S40] kindly introduced me, here are some more details about the event.

Currently we have the following speakers confirmed:

- Julia King, Carbon Trust & Maciej Witucki, President of Lewiatan: Co-chairs
- Green agenda in BP's revised strategy: Bogdan Kucharski, CEO BP Polska
- Green initiatives in inPost's activities: Izabela Karolczyk-Szafrńska, Marketing Director, InPost
- Hydrogen will help greening public transport: Leszek Hołda, PKP Energetyka

The session will be held online 28 Oct 13:00-14:00 UK time.

Ideally we need UK business or organisation which is keen to share with the Polish and UK audience its net zero targets and how they are planning to achieve those.

Race To Zero Session which will be part of the larger Polish-British [Green Recovery Forum](#) with key note speech from BEIS Energy Minister Kwasi Kwarteng. The aim of the Race To Zero Forum is to champion UK's ambitious clean growth agenda and governmental targets for UK to achieve net zero economy by 2050.

Hope to hearing from you soon.

Kind regards,

[S40]



[S40] British Embassy Warsaw | Kawalerii 12, 00-468 Warsaw

Document 5: RE: British company for net zero

From: [S40] @fcdo.gov.uk

Sent: 22 October 2020 14:11

To: [S40] @fcdo.gov.uk

Subject: RE: British company for net zero

- Julia King, Carbon Trust: chair (confirmed)
- Maciej Witucki, President of Lewiatan
- Green agenda in BP's revised strategy: Bogdan Kucharski, CEO **BP Polska**

- Green initiatives in inPost's activities: Izabela Karolczyk-Szafrńska, Marketing Director, **InPost**
- Hydrogen will help greening public transport: Leszek Hołda, **PKP Energetyka**

From: [S40] @fcdo.gov.uk
Sent: 22 October 2020 14:09
To: [S40] @fcdo.gov.uk

Subject: RE: British company for net zero

Thanks [S40]

Can you remind us who we have got and who you are chasing for this panel?

Thanks
[S40]

Document 6: FW: Green Recovery Forum - Race to Zero (business) panel - any ideas for UK business org?

From: [S40] @cabinetoffice.gov.uk

Sent: 21 October 2020 13:24
To: [S40] @fcdo.gov.uk; @cabinetoffice.gov.uk; @beis.gov.uk

Subject: Re: Green Recovery Forum - Race to Zero (business) panel - any ideas for UK business org?

Ha I guessed! Ok fine, sounds like we're in a good place.

[S40]

On Wed, 21 Oct 2020 at 12:19, [S40] @fcdo.gov.uk wrote:

Sorry I meant BP not [S43]

From: [S40] @fcdo.gov.uk
Sent: 21 October 2020 13:16
To: [S40] @cabinetoffice.gov.uk; @beis.gov.uk

Subject: RE: Green Recovery Forum - Race to Zero (business) panel - any ideas for UK business org?

Hi [S40]

After a useful chat with [S40] -yesterday we've decided to avoid COP26 branding and keep [S43].

My suspicion is that the [S40] [S43] will want to sell what [S43] have committed to as Net Zero, and would be up to the moderator (fuelled by our briefing) and Julia King of Carbon Trust to challenge them.

The person [S43] may not be briefed to handle it. I don't feel like the science-based targets story has made it over here to Poland yet so this is a chance to get that started as (to our surprise) big Polish energy companies say they are going net zero by 2050.

[S40]

From: [S40] @cabinetoffice.gov.uk

Sent: 21 October 2020 13:09

To: [S40] fcdof.gov.uk; @cabinetoffice.gov.uk; @beis.gov.uk

Subject: Re: Green Recovery Forum - Race to Zero (business) panel - any ideas for UK business org?

Sorry to come late to this - a few points hopefully helpful

- The BP question is obviously finely balanced. I think it depends how you present them. If they're on the panel as an example of a great, climate friendly company then that naturally makes it more difficult. But if they're there to talk openly about the challenges they face as an o&g company in getting to net zero then personally I think that's ok, and would be fine to have Race to Zero branding. Otherwise if it's all climate friendly companies we all just end up talking to each other and don't learn anything. I definitely don't think they should be uninvited now.

[S40]

Document 7: Agenda for UK-Poland Green Recovery Forum: 'Build Back Better'

UK-Poland Green Recovery Forum: 'Build Back Better'
28 October, online conference - via MeetingApp

Exhibitors: should be ready from 11:00

Sound check deadline: 27 Oct

Speakers are invited 10 min before their session: contact point: [S40]

Recommended head-set to all speakers

Action: share a scenario with [S40]
We should all register:

Part 1: 13:00-14:00 Key-notes

13:00 - 13:05 Welcome

[S40]

13:05 - 13:45 Key-note speeches

- Why green recovery matters (linking business and climate and explaining why?): Kwasi Kwarteng, Minister of State, Minister for Business, Energy and Clean Growth, Department for Business, Energy and Industrial Strategy, UK
- Green recovery and energy transition in Poland: **[S40]** Lewiatan

13:45 - 14:00 Green Finance for a sustainable economic recovery

- Keynote on Green Finance for a Sustainable Economic Recovery: **[S40]** Climate Bonds Initiative (confirmed)

Part 2: 14:00 – 14:55 Race 2 Zero for Business - Net Zero Commitments

Moderator: **[S40]**

- Julia King, Carbon Trust: co-chair
- Maciej Witucki, President of Lewiatan, co-chair
- Bogdan Kucharski, CEO BP Polska BP
- Adam Czyżewski, Chief Economist, ORLEN
- Izabela Karolczyk-Szafrańska, Marketing Director, InPost
- Leszek Hołda, PKP Energetyka
- Maciej Krzyczkowski, Head of Public Affairs, IKEA Retail Poland
- Patryk Darowski, Director, Sectoral Analysis and Support Department, BGK
- Hans-Joachim Godau, Board Member, Volkswagen Poznań
- At the end: we will ask for the response from Climate Min - Jakub Gibek, Deputy Director, Strategy Department.

Part 3: 15:00-16:15 Parallel Break-out sessions:

15:00 – 16:15 Green Finance Moderator: Zofia Wetmanska, WiseEuropa Introductory presentation: <i>Current state of sustainable finance in Poland</i> , Piotr Dmuchowski, HSBC Panellists: Sean Kidney , CEO, Climate Bonds Initiative	15:00 – 16:15 Solar solutions (and PPAs) Moderator: Michał Motylewski, Dentons Introductory presentation: <i>'RES market and PPAs in Poland'</i> , Filip Piasecki, Aurora Energy Research Panellists: Maciej Tarasiuk, Aberdeen Standard Investments (confirmed)
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Piotr Dmuchowski , Head of Global Markets & Treasurer Poland, HSBC Sam Goss , Investment Director, Octopus Renewable Energy Christopher O'Donovan , Senior Policy Advisor, HM Treasury Weronika Rec , Specialist, Financial Market Development Department, Ministry of Finance Paweł Wójtowicz , Director, Investment Projects Financing Bureau, Polish Development Bank BGK	Natalia Paraskevopoulou, Lightsource BP (confirmed) Filip Piasecki, Aurora Energy Research Borys Tomala, Lerta Energy – DSR services in Poland (confirmed) Małgorzata Cybulska, Solar PV – Network operator's view, innogy Stoen Operator
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15:00 – 16:15 Hydrogen solutions (GOSIA)

Moderator: Krzysztof Kochanowski, CEO (PIME)

Introduction to hydrogen market: Lukasz Antas, Managing Partner, Esperis

Regulatory solutions in UK and Poland:

- Amy Salisbury, Head of the Hydrogen Heating Team, Department for Business, Energy and Industrial Strategy, UK
- Szymon Byliński, Director, Electromobility and Hydrogen Economy Department, Climate Ministry
- Sylwia Pawlak, LOTOS

UK business presentations:

1. Ricardo UK, Dr. Cedric Rouaud
Global Technical Expert - Thermal Systems (confirmed)
2. Johnson Matthey, Sam French, Technical Director - confirmed
3. Arcola Energy, Dr Ben Todd, CEO - confirmed
4. TITAN Electricity, Julian Parker, CTO - confirmed

Moderated roundtable discussion (30 min - moderated by Mr Kochanowski)

1. Orlen - Jacek Smyczyński (confirmed)
2. Johnson Matthey, Sam French, Technical Director
3. TITAN, Julian Parker, CTO
4. Arcola Energy, Dr Ben Todd, CEO
5. Ricardo UK, Dr Cedric Rouaud
6. Esperis - Lukasz Antas, Managing Partner

Virtual booth: Tevva, David Thackaray, CEO
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Document 8: GREEN RECOVERY FORUM: RACE TO ZERO SESSION – SCRIPT

GREEN RECOVERY FORUM: RACE TO ZERO SESSION - SCRIPT

1. Objective of this script

The objective of this script is to set the scene, define the roles of each participant and provide a choreography.

2. General information

Event name:	Race To Zero session during the Green Recovery Forum
When:	28 October 2020 14:00-14:55 CET (13.00-13.55 UK time)
Venue:	Online on the Meeting Application
Language:	English
Main theme:	Why business needs to plan for net zero
<u>Intro</u> about Race To Zero sessions:	<ul style="list-style-type: none">• Race To Zero sessions are organised by the UK's Department for International Trade (DIT).• They aim to promote an open discussion about common challenges in delivering the Net Zero transition.• They are also intended to explore the UK and Poland's respective areas of strength, and the opportunities to work together on future trade and investment opportunities in relation to clean growth.• Ultimately we want to encourage businesses to commit to net zero targets and develop concrete action plans to deliver them.

Intro	<ul style="list-style-type: none"> • We have a wide variety of panellists today representing different aspects of the world of business, including transport, energy, services, retail and manufacturing. • We also welcome the President of Lewiatan, one of Poland's biggest business associations, as well as an eminent board member of the Polish Development Bank. • And we are pleased to welcome Julia King, Baroness Brown of Cambridge, who is not only Chair of the Carbon Trust in the UK - an organisation dedicated to helping businesses to find practical ways of reducing their carbon emissions.... • ... but also Deputy Chair of the UK's Climate Change Committee which provides independent, expert advice about reducing greenhouse gas emissions to UK governments and reports on progress towards meeting emissions targets.
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3. People

Moderator:

[S40]

Co-chairs:

Julia King – The Baroness Brown of Cambridge , Chair of Carbon Trust and Deputy Chair of the UK's Committee on Climate Change

Maciej Witucki – President of the Polish Chamber Private Employers LEWIATAN

Speakers:

- **Hans-Joachim Godau**, Board Member, Volkswagen Poznań (Their key message: *VW's net zero commitments, based on Science-Based targets, and how they did that*)
- **Maciej Krzyczkowski**, Head of Public Affairs, IKEA Retail Poland (Their key message: *IKEA's net zero commitments, based on Science-Based targets, and how they did that*)
- **Leszek Hołda**, Deputy CEO, PKP Energetyka, (Their key message: *Hydrogen will help greening public transport*)
- **Izabela Karolczyk-Szafrańska**, Marketing Director, InPost, (Their key message: *Green initiatives undertaken by inPost*)
- **Bogdan Kucharski**, CEO, BP Polska, (their key message: *Green agenda in BP's revised strategy*)
- **Patryk Darowski**, Director, Sectoral Analysis and Support Department, Bank Gospodarstwa Krajowego
- **Adam Czyżewski**, Chief Economist, ORLEN

Finale:

Final comments will be delivered by **Jakub Gibek**, Deputy Director, Strategy Department, Ministry of Climate.

4. Tenor of the discussion

Ensure it focuses on:

- what business can do to help tackle climate change;
- What businesses are doing (have they already committed to 2050 net zero targets? do they plan to do so? If not, why not?)
- In what ways are their actions limited in this regard – what will help them?

Note: Important to finish by 14:55 at least, to allow time for a Climate Ministry official to give a brief response.

ORDER

1. After introducing the session and the panellists, please invite Julia King to set the scene for the discussion.

Julia King will talk about:

- The work of the Climate Change Committee
- The work of the Carbon Trust
- Net zero targets and the Race to Zero initiative.

Round 1: question to the 4 companies

Ask speakers to briefly introduce the company and what it does. Then please could you tell us whether your company plans to make a net zero commitment, and how you are doing that?

Speakers respond in the following order:

- Bogdan Kucharski (BP) BP
- Leszek Hołda (PKP Energetyka)
- Izabela Karolczyk-Szafrńska (InPost)
- Maciej Krzyczkowski (IKEA)
- Hans-Joachim Godau (VW)
- Adam Czyżewski (ORLEN)

Round 2.

Question to LEWIATAN and BGK:

What is your view on the overall readiness of Polish companies to take on the net zero ambition? What are their strengths and weaknesses in this regard? What are the limitations (what is needed from the Polish Government?)

- Maciej Witucki responding (LEWIATAN)
- Patryk Darowski responding (BGK)

Round 3.

Question to IKEA:

3% of Ikea's global scope 1 emissions (metric tons CO2e) originate from Poland. Through its Ingka Group, Ikea has set [Science Based Targets](#) and has signed the Race to Zero's Business Ambition for 1.5C pledge. Could you explain to us what Science Based Targets mean and what does this involve?

- Maciej Krzyczkowski responding

Same question to VW:

VW has also set [Science Based Targets](#) and has signed the Race to Zero's Business Ambition for 1.5C pledge. Could you explain to us what Science Based Targets mean and what does this involve?

- Hans-Joachim Godau responding

To PKP Energetyka, BP, ORLEN, and inPost:

Is Science Based Targets an initiative you would be keen to embed into your net zero plans?

Speakers respond in the following order:

- Izabela Karolczyk-Szafrańska
- Bogdan Kucharski BP
- Leszek Hołda
- Adam Czyżewski

Round 4.

Question to BGK

How is BGK positioning itself as an institution supporting Polish sustainability path?

Are you ready to commit to a net zero target, or include it in your investment criteria?

How are you supporting or planning to support companies in the path to net zero?

Round 5.

Question to Julia King: What lessons can the Carbon Trust share with us about the practical steps businesses can take to move towards net zero? How can UK-Polish cooperation help businesses?

Question to Maciej Witucki: What can governments do to support businesses in achieving net zero?

(EXTRA QUESTIONS, ONLY IF TIME ALLOWS)

- Question to BP: *Could you share more on how BP plans to achieve net zero, as a fossil fuel company?*

- Question to PKP Energetyka: *Could you share with us some more details of your hydrogen trains project? How will it contribute to net zero?*

At 14:55: To close the session, I would like to invite Mr Jakub Gibek from the Polish climate ministry to respond to what he has heard.

Document 9: FW: Business Insight: Poland - November 2020 (Extract taken from email)

UK-Poland Green Recovery Forum discusses Race to Zero

- At the virtual UK-Poland Green Recovery Forum on 28 October, a Race to Zero session saw key Polish companies share their future visions and steps they aim to take to reduce emissions.
- [S40] of BP Poland stated their intention to transform into an integrated company by 2050, with carbon intensity reduction of 50%, bio energy business, and a bigger EV charging business. BP emphasized that such change required significant investment.

Document 10- FW: Race to Zero panel - 28 October - thank you for participating

From: [S40] @fcdo.gov.uk
Sent: 11 November 2020 17:58
To: [S40] @bp.com

Subject: Race to Zero panel - 28 October - thank you for participating

Dear friends

On behalf of the British Embassy, I wanted to thank you all for participating in the Race to Zero panel during the UK-Poland Green Recovery Forum on 28 October, and also to apologise to each of you for the technical problems you experienced.

We have been working with our IT delivery partner to try and make use of some of the material on social media. I'm afraid the material from the Race to Zero session was not useable for this purpose. However I have sent youtube links below to the sessions that worked better.

This event was an important of our campaign to encourage businesses to take action to tackle the challenges of climate change. We want to keep that campaign going into 2021, providing a platform for discussion and debate, as well as practical ways to help business to take practical steps towards net zero goals. I do hope that we can continue to work with you as part of that.

Climate change is too important to be discouraged by IT problems but we will learn lessons from the problems during the Green Recovery Forum.

Many thanks once again for sticking with us during the Race to Zero panel despite the problems.

Kind Regards

[S40]

Links

- Green Finance for a Sustainable Economic Recovery - Sean Kidney, CEO of Climate Bonds Initiative - <https://youtu.be/VRLHD1U6UQQ>
- Green Recovery and Energy Transition in Poland - Maciej Witucki, President of Lewiatan - <https://youtu.be/R8KOULQY-18>
- Panel discussion on Green Finance - Green Recovery Forum (28 Oct 2020) - <https://youtu.be/V3IOQuMeI7I>
- Panel discussion on Hydrogen Solutions - Green Recovery Forum (28 Oct 2020) - <https://youtu.be/3z-TIZCly6Q>
- Panel discussion on Solar Solutions (and PPAs) - Green Recovery Forum (28 Oct 2020) - <https://youtu.be/XXcOfUcKrQ0>

[S40]

British Embassy | ul. Kawalerii 12 | 00 - 468 Warsaw, Poland

Document 11: FW: UK - Polish Tech Challenge (translation)

TRANSLATION

COURTESY TRANSLATION

5 January 2021

Wishing you all the best in the New Year, I would like to kindly ask if you had time to look at the e-mail and attachment below?

I remain at your disposal in case of any additional questions.

23 October 2020

Thanks again for the chat. Enclosed are the challenge proposals and the link to next week's event:

21 Oct

[S40]

thank you kindly. Does 11:30 suit?

[S40]

21 October

[S40] of course, on Friday maybe?

Goodbye

[S40]

21 October

Dear **[S40]**

Thank you kindly.

[S40]

Would you possibly have time for a short interview this week?

thank you kindly.

Yours faithfully,

[S40]

19 October

Dear **[S40]**

Sorry for the delay.

After internal consultations, we agreed that the topic should return to **[S40]**

Greetings,

[S40]

16 October

Dear **[S40]**

I just wanted to ask if you had the opportunity to look at the previous e-mail?

Thank you and I remain at your disposal.

Yours faithfully,

09 October

Dear-[S40]

Thank you for your message. The draft is attached (a little longer, please remove unnecessary elements)

I remain at your disposal.

05 October

Hello [S40] (Embassy)

This time I'm sorry for the delay.

There is a lot going on in our company at the moment, hence the problem with over-priorities.

The game plan proposed by you is OK for us.

I also like your proposal that it should be "quite broad challenges in reducing plastic and other waste from BP stations"

We are also happy to use the offer to prepare a draft of the challenge.

Email 29 Sept

Dear [S40] (BP)

Sorry for the late reply

Referring to our conversation, below is a proposed action plan. I will be kindly grateful for your comments.

Beginning of October - setting the final BP challenge and the beginning of promotion by the Embassy of the UK, PARP and the Ministry of Development, as well as through other channels, including the cleantech environment in Poland. Promotion during the Green Recovery Forum (October 28).

October - November - recruitment of startups / SMEs for the BP challenge.

Third week of November - 1: 1 meetings (the Embassy of the UK and PARP will be responsible for organizing the meetings). It will also be an opportunity to present BP in the general session.

December - feedback from BP regarding the project.

Coming back to talking about the challenge, I suggest that this be a fairly broad challenge in reducing plastic and other waste from BP stations. I think this fits well with the strategy of promoting BP as a "green station" throughout the project.

It will also allow us to reach more startups / SMEs. I think we have two wins here: 1. Purely promotional 2. Possible finding of projects you want to work with. If such a challenge suits you, I can also prepare a draft of the challenge for your approval to save your time.

Below I am sending a link to the page with Polish challenges:

<https://www.parp.gov.pl/component/content/article/58043:uk-polish-techchallenge>

All costs of the program, meeting platform and project promotion are borne by the UK Embassy.

I remain at your disposal.

Yours faithfully,

Document 12: Tech challenge proposal to BP (Translation)

BP has been present in Poland for over 25 years and is among the top 25 employers. We are committed to actively supporting the Polish market and the Polish energy transformation.

We constantly use Polish design offices, we do shopping at Polish suppliers and we cooperate extensively with Polish contractors and subcontractors. By 2030, we aim to reduce our emissions from our operations and our carbon dioxide emissions from oil and gas production by 30-35% and 35-40%, respectively.

Our goal is to reimagine energy for people and our planet. We want to help achieve a zero-emission world and improve people's quality of life. We are looking for solutions that will help us drastically reduce our carbon footprint in our operations and production, as well as develop new companies, products and services with low carbon dioxide emissions.

We are looking for cross-cutting and innovative solutions that will help us reduce or reuse all waste and contribute to lower emissions of harmful gases and particles into the atmosphere. We are looking for new ways of cooperation with customers, which is why we also do not close ourselves to other green solutions that we will be able to implement at our stations.

We are looking for solutions to help improve our products and processes so that they leave the lowest possible carbon footprint and to help our customers reduce their

emissions and create low-emission companies that support the energy transformation.

We are also interested in solutions in the field of low-emission electricity, bioenergy, hydrogen and green mobility. We put our clients at the center of BP's activities, and make them part of the green revolution with us

We are also looking for ways to help our national partners in the energy transition process - through our natural gas, renewable energy, solar and offset activities.

About UK-Polish TechChallenge

UK-Polish TechChallenge is a joint initiative of the Ministry of Development, Labor and Technology, the British Embassy in Warsaw and the Polish Agency for Enterprise Development (PARP). The project aims to promote technological cooperation between startups and SMEs, as well as large companies and large companies from Poland and Great Britain. The pilot edition of TechChallenge focuses on the fintech and cleantech sectors.

Document 13 – British Pilot Acceleration

From: [S40] @fco.gov.uk
Sent: 21 August 2020 16:26
To: [S40] @bp.com

Subject: RE: Po Krynicy - Ambasada Brytyjka/ Polish - British Pilot Acceleration Programme

Panie Tadeuszu,

mam nadzieję, że u Pana wszystko w porządku oraz że sytuacja BP z Covid19 jest już trochę lepsza niż na początku marca. Chciałem spytać, czy byłoby Państwo nadal zainteresowani projektem o którym rozmawialiśmy na początku roku (współpraca z startupami). Oczywiście biorąc pod uwagę obecną sytuację możemy modyfikować założenia, tak żeby dopasować program do Państwa potrzeb.

Pozostaję do dyspozycji.

Z wyrazami szacunku,

[S40]

British Embassy Warsaw | ul. Kawalerii 12 | 00 - 468 Warsaw, Poland

I hope you are fine and that BP's situation with Covid19 is already a bit better than at the beginning of March. I would like to ask if you would still be interested in the project we discussed at the beginning of the year (cooperation with startups). Of course, taking into account the current situation, we can modify the assumptions so as to adjust the program to your needs.

I remain at your disposal.