

Dinner at HMA Residence in Hague on 9 October with Ambassador Peter Wilson, Perm Sec, [REDACTED]
[REDACTED] (Head of Prosperity) and [REDACTED] (PS)

Section
40(2)

From Shell:

- John Crocker (Head of International Liaison EVP Government Relations)
- Susan Shannon (Vice President Government Relations)
- Jo Coleman (Energy Transition Manager, UK)

Decarbonisation/Climate

All redactions below are made under section 43.

- Perm Sec welcomed the investment Shell is making in the UK and low-carbon technologies challenging Shell on the importance of accelerating these.
[REDACTED] Shell's overall business strategy is to focus on higher-margin, less carbon intensive oil production. Shell is expected to invest between \$1bn and 2bn pa between now and 2030 on new energies and emphasised the importance of electrification (investing in electric supply companies powered by solar, wind and gas). [REDACTED]
[REDACTED]
- Shell discussed their commitment to green hydrogen, as Shell is providing refuelling points.
- JC mentioned that the company will need to continue to be able to generate its dividend [REDACTED]
[REDACTED]
[REDACTED] This approach is supported by a Wood Mackenzie forecast that despite the growth in RES and other low carbon energy forms, overall growth in demand will mean that in 2040 85% of the world's energy will still be supplied by oil, gas and coal. Despite the reality, JC highlighted that the CEO Ben Van Beurden was pushing Shell further into sustainability, [REDACTED]
[REDACTED]
[REDACTED] Shell's substantive entry into the renewable electricity market with Shell Energy Retail Limited (First Utility) [REDACTED]
[REDACTED] even though Ofgem has ranked it as the second most efficient company in the market.
- **Sky Scenario:** JC mentioned - their Sky Scenario - for society to achieve the goals of the Paris Agreement, with net zero emissions by 2070. This scenario, for example, foresees deep electrification of energy systems, based on renewables and abated fossil fuel generation; the sale of fossil fuel cars ending everywhere by 2050; and solar becoming the dominant primary energy source by around 2055. [REDACTED]
[REDACTED]
- **Heating-B-Snug:** Perm Sec mentioned the decarbonisation achievements in the UK power sector comparing it to the difficulties in the heating sector and welcomed the B-snug subsidiary supporting the roll out of hybrid heat pumps (£1610). B-snug subsidiary is to provide off-gas grid customers with significant discounted Smart Hybrid Heat Pump systems, in exchange for the customer assigning their quarterly Domestic Renewable Heat Incentive (RHI) to B-Snug for a period of 7 years.

- **Carbon offsetting:** Susan S talked about the nature based solutions Shell were getting into, including upstream and perhaps also trading of carbon offsets. The option to offset carbon with a reforestation programme at petrol stations in the Netherlands for 1 percent per litre [REDACTED]. Today Shell will launch a similar (but automatic, so not optional) programme in the UK for its customers.
- **COP:** JC shared their views on COP and how to promote decarbonisation internationally. The need for fuller international co-operation was stressed in order for low carbon policy to work towards the wider goal of Paris ambition. Recognising the countries level of economic development and need for catch up growth had to be reflected in international negotiations. Carbon markets were a potentially useful method to expand international buy in [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED] JM highlighted [REDACTED] as indicative of wider issues with expecting 100% of administrations to stay focused on achieving decarbonisation at the required rates.
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED] (FOC in NL to follow-up as well)
- **Access to energy:** Shell mentioned that they have committed to the UN Sustainable Development Goal 7, on providing access to energy to 100 million people in Sub-Sahara Africa through solar power technology. 1.1 billion people do not currently have access to reliable, sustainable energy [REDACTED]
- **Brent Commissioning:** JC stated they were committed to the plan [REDACTED]
[REDACTED]
- **CCUS:** Perm Sec provided reassurance on the CCUS projects planned for Teesside, confirming that they were committed to this. (via its membership of the OGCI (oil and Gas Climate initiative)).
[REDACTED]
[REDACTED]
[REDACTED]